





DOSHION is a group of companies engaged in the field of WATER AND WASTE WATER TREATMENT, RECYCLING AND REUSE through their various business verticals to provide ONE STOP SOLUTION for any of their clients' needs since last 49 years. DOSHION provides TURN KEY SOLUTIONS through EPC PROJECTS & also makes equipments, chemicals & consumables.

DOSHION POLYSCIENCE PVT LTD is one of the leading vertical of DOSHION GROUP engaged in the field of manufacturing ION EXCHANGE RESINS, PHARMA POLYMERS AND MEMBRANE PERFORMANCE CHEMICALS. We have PAN INDIA operations and the company exports its products to more than 40 countries worldwide. For more information about us you can visit our website – www.doshionpolymers.com

Sr. Executive - Sales & Marketing **[I.E.R. Division - Overseas Market]**

-  **Experience** : 2 to 4 Years
-  **Package** : INR 3,00,000 to 5,00,000 P.A.
-  **Location** : Ahmedabad
-  **Openings** : 2 Posts

Job Description:

- Conduct Sales & Marketing activities for all – Specialty / Performance Chemicals, Softeners, etc in overseas market like ASIA - MENA, EUROPE, USA.
- Create and Maintain relationships with various clients and Development of Dealer & Distributor network.
- Participate in Expos / Arrange Events, Seminars and Workshops for clients and agents.
- Identify and learn about the new applications & market that are emerging in the market.
- Understand the competition and their products and strategy and in turn make and modify our strategies to compete with them.

Education: : B. Sc / M. Sc / Diploma in Chemistry / Chemical Engineer
MBA – Marketing will be an added advantage

Role : Sales/Business Development Manager

Industry Type : B2B – OEMS / Dealers / Industries

Functional Area : Sales, Marketing, Business Development